

Josh Kumpf

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JoshKumpf.com

PROFESSIONAL SUMMARY

Product Manager with 4+ years of experience. Proven track record in leading cross-functional and global teams to deliver high-impact projects and products within scope, time, and budget constraints. Clear organization, relationship management, process improvement, and innovation.

QUALIFICATIONS SUMMARY

- Active Secret Clearance
- Product Management
- Supply Chain/Operations
- Relationship Management
- VIP Stakeholder Reporting
- New Product Development
- Prototyping / Sampling
- Design for Manufacturing
- Quality Control / Sustainability
- Bilingual English (Native) / Spanish

TECHNICAL PROFICIENCIES

- Microsoft Office (Excel, Word)
- Adobe CC (Illustrator, Photoshop)
- Google Suite & Microsoft Teams
- Asana Task Management, Jira
- Experience with ISO9001, BSCI, Cal Prop 65, PFAS, CPSC CPC
- SolidWorks 3D CAD, Rhino3D
- Experience with tooling and molds (Injection, Compression, Die, Blow)

LEADERSHIP

- Managed and supervised 3-6 support staff at Alpine Academy.
- Created team performance evaluations at Alpine Academy.
- Managed 3 designers, 3 engineers, and 8 foreign employees at Onyx360.
- Assisted in interviewing and hiring of 6 employees.
- Developed and delivered trainings to new team members.

PROFESSIONAL EXPERIENCE

Onyx360 July 2022 – June 2024
Product Development Manager Salt Lake City, Utah

- Managed 20-30 international manufacturing projects at any given time.
- Approved project gate completion, and deliverables from clients and vendors.
- Maintained relationship and communication with 25-45 Active clients at any given time. - Clients consisted of senior leadership, VPs, and CEOs of companies with annual revenue ranging up to \$35 million.
- Provided strategic inventory management advice, including logistics expertise and strategy consulting for clients.
- Daily collaboration with international clients, employees, and factories.

HydroJug July 2021 – July 2022
Product Manager / Product Developer and CAD Designer. Ogden, Utah

- Designed, produced, and launched over 100 new SKU's resulting in over \$25M in new product sales.
- Created SOP's and NPD standards which decreased time to market by 65%.
- Created quality control standards for over 20 new products, increasing customer satisfaction. Returning customer rate increased by 20%.
- Created and reported on department (KPI) metrics and milestones, which resulted in increased workload transparency and stability for employees.

Alpine Academy August 2020 – May 2021
Group Home Manager Erda, Utah

- Managed daily activities, budgets, and schedules for one or more group homes and 10 designated youth, ensuring homes were well-kept and safe.
- Ensured youth and staff safety initiatives were followed in accordance with regulatory and company policy.
- Managed and directly supervised 3-6 support staff, including performance evaluations, hiring, scheduling, orientation, ongoing support, and training.

Dicks Sporting Goods June 2020 – August 2020
Industrial Design Intern Remote

- Researched unmet customer needs and used them to develop new products.
- Communicated a user journey through various forms of media.
- Generated 3D Models, tech packs, and supportive materials for production.

Tobacco Motorwear Company January 2019 – October 2019
Product Development Manager Term Contract - Remote

- Managed all phases of the development cycle from initial concept through final purchase order placement to vendors.
- Managed timeline calendars to ensure all deadlines were met. Confirmed deliverables sent to vendors, and production milestones met by vendors.
- Lead and participated in prototype reviews and documented change orders.

EDUCATION

Bachelor of Science May 2020
Major: Outdoor Product Design and Development Cum Laude
Utah State University Logan, Utah